

EFD Induction is searching for an experienced

Sales Manager - Special In-Line Systems

EFD Induction has been developing induction heating solutions for more than 65 years. Today, we are one of the largest industrial induction equipment makers, with sales and service companies, manufacturing plants and R&D centers around the world.

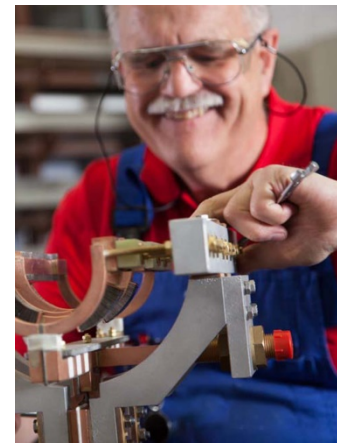
The EFD Induction Group has 1000 employees, of which 150 work in Norway. The corporate language is English.

EFD Induction offers:

- A dynamic and international environment with worldwide customer base
- State of the art products and technology
- Inspiring customers and projects
- Competitive terms and benefits
- Excellent development perspectives
- Our company values: Respectful, Reliable, Cooperative and Passionate

Responsibilities and tasks:

- Sales Manager –support on special in-line heating projects
- Develop new application concepts
- Support customers worldwide, direct or through EFD Induction companies
- Participate in customer visits
- Negotiate and finalize contracts and agreements
- Application support internally
- Evaluate customer inquiries technically and economically
- Manage the sales process according to TQM system
- Attend Order Review Meetings



EFD Induction

For further information, contact:
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Requirements:

- Mechanical Engineering degree or equivalent
- Experienced in sales/technical sale
- Excellent written and verbal communication skills in English language
- Norwegian language skills and knowledge of German or Chinese are considered as an advantage
- Ability to communicate clearly and effectively with both customers and colleagues

Please send your application with cover letter, CV, scanned certificates and diplomas to:
hr-norway@efd-induction.com within 19th November

EFD Induction is an equal opportunities employer



PUTTING THE SMARTER
HEAT TO SMARTER USE

